

Outcomes That Matter

Visit us at AACC booth #2812

Explore innovations that are transforming care delivery:

Atellica® Solution: Consolidate STAT and routine testing without compromising TAT. Significantly reduce hands-on time and manual labor.

epoc® Blood Analysis System: Deliver results in less than 1 minute.

Fast Track cycler with FastFinder software: Leverage AI for improved PCR interpretation.

Transforming Care Delivery with the Atellica Solution



Visit our booth to see 3 of more than 300 customizable Atellica Solution configurations and discover how it performed in real-Lab, multicenter studies.* Hear how high-volume labs consolidated STAT and routine testing without compromising TAT and reduced hands-on time by 60% and 73%. Also, learn about the strong precision, linearity, and correlation results of the Atellica® IM and CH Assays.



Atellica Solution[†]
Experience the flexibility and scalability of stand-alone and automation-ready immunoassay and chemistry analyzers.



Atellica Solution Assays[†]
Explore an expanding menu of nearly 160 assays powered by proven detection technologies. View assay performance data from six high-volume European sites.



Aptio® Automation[†]
Connect the Atellica Solution to Aptio Automation for flexible multidisciplinary testing.

Digitalizing Healthcare

50x

Data collected from imaging, laboratory diagnostics, and medical documentation is expected to grow 50 times year-over-year between now and 2020.¹



Turn data into actionable insights with:



Atellica® Diagnostics IT[†]
Unify process, data, and inventory management across locations with open, scalable solutions, advanced analytics, and business intelligence.



Fast Track cycler[‡] with FastFinder software[§]
Leverage artificial intelligence to analyze raw PCR data for more-reliable measurements, better accuracy, and less eyes-on-time.



POC Informatics Solutions
Aggregate data from 170+ device types from more than 40 different vendors with an open POC Informatics solution.

Improving Patient Experience

Over 85% of healthcare expenditures are related to chronic diseases.²



Provide timely, accurate information to improve outcomes



Chronic Disease Management
Discover how our solutions can help your primary-care practices improve patient satisfaction, reduce wait times and costs, bridge care gaps, and satisfy diabetes-care quality measures in a single patient visit.

Transforming Care Delivery

+ EMERGENCY

Patients wait an average of more than 4 hours in emergency departments.³

4 Hours

Blood gas solutions that offer the right test in the right place at the right time



Blood Gas Portfolio
Customized. Connected. Complete. From handheld to robust central lab solutions, our portfolio enables increased efficiency and shorter time to diagnosis. Now you can customize without compromise.

Real Experts, Real Outcomes

Daily In-booth Presentations

Visit our Outcomes Theater to hear how customers have improved their financial, clinical, and operational results.

- 10:00 a.m. and 2:30 p.m. Atellica Solution Studies: Doing More with Less—Transforming Lab Operations to Improve Patient Care
- 10:30 a.m. and 3:00 p.m. Atellica Solution Studies: Innovations for Immunoassay Testing
- 11:30 a.m. and 3:30 p.m. Blood Gas Solutions with the Right Test in the Right Place at the Right Time
- 12:00 p.m. Are False Oxycodone Screening Results Putting Your Lab at Risk?
- 1:00 p.m. Syndromic Testing: New Molecular Solutions from Fast Track Diagnostics
- 1:30 p.m. Digitalizing Healthcare to Achieve Outcomes That Matter
- 2:00 p.m. Bridging Gaps to Achieve Comprehensive Diabetes Care

Customized One-on-one Consultation Sessions

Workflow, Automation, and Lean Laboratory Design

Streamline processes, optimize workflow, and design an overall laboratory solution that supports your performance needs using Lean methodologies and data analytics.

Laboratory As A Business (LAAB) Consulting Services

Discover how Siemens Healthineers LAAB Consulting Services can help your laboratory business successfully navigate reimbursement cuts and value-based healthcare.

Customized Education Plans

Customize your staff training through classroom sessions, virtual education, customized hands-on approaches, and clinical workshops.

Space is limited for one-on-one consultations. Register today by contacting your Siemens Healthineers account manager.

Industry Workshops

Tuesday, July 31, 10:15–11:15 a.m., Theater 1

Point of Care: A Retrospective of the Third-Largest Publicly Owned Hospital System in the U.S.—Huntsville Hospital

- Kristie M. Campbell, MT(ASCP), Huntsville Hospital, Huntsville, AL

Tuesday, July 31, 12:45–1:45 p.m., Theater 1

High-sensitivity Troponin Implementation Begins with the Partnership between the Lab and Clinicians

- Alan H.B. Wu, Chief, Clinical Chemistry and Toxicology Laboratories, San Francisco General Hospital, San Francisco, CA
- Peter Alvin Kavsak, Associate Professor, Department of Pathology and Molecular Medicine, McMaster University, Ontario, Canada
- Alan S. Jaffe, Professor of Medicine, Mayo Clinic College of Medicine and Science, Rochester, MN

Tuesday, July 31, 2:00–3:00 p.m., Theater 1

Healthy Mother/Healthy Baby: Optimal Pregnancy Outcomes through Proper Infectious-disease Testing

- Judith Monroe, MD, President and CEO of the CDC Foundation

Wednesday, August 1, 7:00–8:30 a.m.

Marriott Marquis | Grand Ballroom (A–G) | Level 4
New Clinical Laboratory Practice Recommendations for the Use of Cardiac Troponin in Acute Coronary Syndrome

Joint industry-sponsored workshop developed in partnership with AACC and on behalf of Siemens Healthineers, Abbott Laboratories, Beckman Coulter Diagnostics, Roche Diagnostics, Ortho Clinical Diagnostics, and ET HealthCare.

70th AACC Annual Scientific Meeting & Clinical Lab Expo
Booth #2812

July 29–August 2, 2018
McCormick Place
Chicago, Illinois

Exhibit hours:

July 31 and August 1,
9:30 a.m.–5:00 p.m.

August 2,
9:30 a.m.–1:00 p.m.

#IamAtellica

See how Atellica® is transforming care delivery in booth #2812



1. Taking the Pulse of Health Care Transformation. Harvard Business Review Analytic Services Pulse Plus Survey, sponsored by Siemens Healthineers. 2017 Oct.
2. Cadogan et al., 2015; Lippi et al., 2016; Plebani, 2015; Rohr et al., 2016; Sarata and Johnson, 2014.
3. Multiple chronic conditions chartbook. AHRQ publication Q14-0038. Rockville, MD: Agency for Healthcare Research and Quality; 2014. Accessed 2014 Nov 18.

*Based on Atellica Solution studies conducted in two high-volume European laboratories. Siemens Healthineers supported the study by providing systems, reagents, and protocols and contributed to data analysis. The outcomes obtained by the laboratory professionals described here were realized in the laboratory professionals' unique settings. Since there is no typical laboratory, and many variables exist, there can be no guarantee that others will achieve the same results.
†Product availability varies by country.
‡For research use only.
§Currently for use with the Fast Track cycler only. CE-marked. Not FDA-cleared or approved.

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