Unlock value in your healthcare organization with Value Partnerships

Today’s healthcare providers face unique and unprecedented challenges – derived from revised needs to continually upgrade medical technologies, optimize existing processes, and enable the digitalization of healthcare due to ever-increasing patient demands.

Do you need to optimize your operations, expand your capabilities, or advance the level of innovation in your network? Value Partnerships from Siemens Healthineers enable you to transform care delivery – and help you unlock value for all stakeholders.

Learn more about Value Partnerships and the key advantages!

Your journey to value creation

After benchmarking and identifying your strategy, goals, and needs, we deep-dive into your clinical processes and pathways. Afterwards, you receive expert advice on your requirements and a roadmap that defines both near- and long-term goals.

Unlock value with Value Partnerships

Unlock value with Value Partnerships from Siemens Healthineers – enduring, performance-oriented relationships that help you increase enterprise-wide value to meet both your immediate and your future goals. They are backed by a global team of experts and our vast experience in project work.

You are not exempt, and you may need to better understand the defining moments that can mark an opportunity to unlock capacities and additional value in your organization. The time to act is now.

We can help you address these challenges today and manage unexpected adversity and opportunities, with an eye on the long-term creation of value and sustainable success through Value Partnerships.

Leverage the backbone of Value Partnerships

Our comprehensive portfolio modules are the basis for all Value Partnerships.

Backed by our three engines, they help you optimize processes, expand your capabilities, and advance the level of innovation in your organization.

Manage changes with a forward-looking, trusted partner

49% of hospitals see medical technology companies as a partner and they expect these benefits from their partnership:

- Reduce financial risk
- Improve operations and processes
- Predict impact of changes
- Advance pace of innovation
- Improve patient care environment

See what your peers achieved

Thanks to Value Partnerships, different clinical institutions around the world already achieved:

- 20+ years of experience in project management
- > 500 dedicated experts from architects to technicians
- > 110 partnerships across the Americas, Europe, and Asia
- 20+ years of experience in project management and mandates
- 40+ dedicated contracts globally
- 100+ contracts for MRI systems
- > 1,200 CT patients/year
- 25% radiation dose in abdominal scans
- 25% administrative costs
- 25% re-scheduling rates
- 25% patient waiting time
- 25 min wait times for MRI scans
- > 20% equipment management time
- 50 min less MRI staff overtime/day
- $168,000 annual savings
- 40% labor costs
- 20% efficiency
- 0% patient re-scheduling
- 25% radiation dose in abdominal scans
- 25% administrative costs
- 25% re-scheduling rates
- 25% patient waiting time
- 25 min wait times for CT scans
- > 20% equipment management time
- 50 min less MRI staff overtime/day
- $168,000 annual savings
- 40% labor costs
- 20% efficiency
- 0% patient re-scheduling

The individual results were even achieved in the customer’s unique setting. Since there is no “typical” hospital and many variables exist (e.g., hospital size, new and existing equipment), there can be no guarantee that these results will be achieved in your specific setting.

Please find detailed information on successful Value Partnership projects at siemens-healthineers.com/value-partnerships

Unlock value with Value Partnerships!

Now you know what Value Partnerships from Siemens Healthineers can offer. Seize the opportunity to unlock value for all stakeholders and benefit from value-added services that go beyond traditional equipment, service, and reagent business. Get tailored solutions for out-of-the-box requirements. And confidently address healthcare market trends and solve complex challenges – today and tomorrow.

For more information, please contact your local Siemens Healthineers Sales Representative or visit siemens-healthineers.com/value-partnerships