The animation of the dot pulse can be optionally switched off on the master layout.

Go to View > Slide Master
After that go to Animations > Animations Pane.
Who we are

Market leader
in majority of businesses

€13.4bn
Revenue\(^1\)

>70
countries with direct presence

~50,000
highly skilled employees

18,000+
patents
IP base

~240,000
patient touch points every hour

~1.3bn people
in developing countries

>70%
of critical clinical decisions are influenced by the type of technology we provide\(^2\)

>90%
of global top 100 providers partner with us

Access to care for

~600,000
installed base

1) Revenue FY 2018
2) AdvaMedDX, “A Policy Primer on Diagnostics”, June 2011, p. 3
An exciting year is coming to an end

We ....

... further raised our company structure ...
... expanded our regional footprint ...
... reinforced our innovation strength ...
... made rapid progress in Digital and AI ...
... accelerated Atellica success ...
... completed the new leadership team ....
Siemens Healthineers – Successfully started as a public listed company

IPO rationale: Creating a company that will shape the future of healthcare

- **Number 1 and 2 positions** in most businesses
- **Unique relevance through breadth and depth of portfolio** at the core of clinical decision making
  - Medical imaging
  - Laboratory and point-of-care diagnostics
  - Guiding advanced therapies
- **Financial strength and resilience**

Successfully started on March 16, 2018

---

**Targets achieved for FY2018**

<table>
<thead>
<tr>
<th>Comparable growth</th>
<th>Adj. profit margin</th>
</tr>
</thead>
<tbody>
<tr>
<td>Guidance 3 – 4%</td>
<td>Guidance 17 – 18%</td>
</tr>
<tr>
<td>3.7%</td>
<td>17.2%</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Year</th>
<th>Actual</th>
<th>Guidance</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>2018</td>
<td>3.7%</td>
<td>4 – 5%</td>
<td>17.2%</td>
</tr>
<tr>
<td>2019E</td>
<td>4 – 6%</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mid-term</td>
<td>4 – 6%</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

1) Comparable growth excluding currency translation and portfolio effects
2) Adjusted for severance charges and IPO costs
3) Historical figures based on non-IFRS15 figures

---

Unrestricted © Siemens Healthineers AG, 2018
Atellica Solution\(^1\) FY2018 shipment target achieved

**Ramp-up of analyzer shipments (cumulative)**

<table>
<thead>
<tr>
<th></th>
<th>Q1 YTD</th>
<th>Q2 YTD</th>
<th>Q3 YTD</th>
<th>Q4 YTD</th>
<th>Target FY2019</th>
<th>Target FY2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>90+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>7,000</td>
</tr>
<tr>
<td>250+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>3,200 - 3,500</td>
<td></td>
</tr>
<tr>
<td>560+</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>990+</td>
<td></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Comments**

- **New customer wins continue to be >35%**
- **Recent customer wins, e.g.**
  - Australia: Primary Health Care (74 analyzers)
  - France: Laborizon (40 analyzers)
- **Regional split**
  - EMEA\(^2\): ~55%, Americas: ~30%, Asia-Pacific: ~15%
- **Registration approval**
  - Japan: Q4 FY18
  - China: H2 FY19
- **Number of approved assays**
  - Q1: EU 168, U.S. 144
  - Q4: EU 202, U.S. 181

---

1) Product availability varies by country
2) EMEA: Europe, C.I.S., Africa, Middle East
We enable healthcare providers to increase value by...

- Expanding precision medicine
- Transforming care delivery
- Improving patient experience
- Digitalizing healthcare
Expanding precision medicine –
New BioMatrix technology to reach new customer groups

NEW at RSNA 2018

MAGNETOM Amira¹ with BioMatrix
MAGNETOM Altea
MAGNETOM Lumina²
MAGNETOM Sola
MAGNETOM Vida

¹) MAGNETOM Amira is 510(k) pending. It is not for sale in the U.S. Its future availability cannot be guaranteed.
²) MAGNETOM Lumina is 510(k) pending. It is not for sale in the U.S. Its future availability cannot be guaranteed.
Transforming care delivery – Move knowledge, not staff, with **syngo** Virtual Cockpit for remote scanning assistance

**syngo** Virtual Cockpit

- **Software for remote scanning assistance**, supporting MR, MR/PET, CT and PET/CT with modality workplace control, camera access and communication tools
- **Boost staff confidence** by sharing in-house expertise
- **Enhance patient satisfaction** by offering all kinds of procedures everywhere
- **Relieve cost pressure** by enhancing flexibility
Digitization of the healthcare system – Data is a key intangible asset for value creation

Leveraging data value creation with the help of Artificial Intelligence
Siemens Healthineers digital portfolio – More than 40 AI-powered systems already in clinical routine

Proactive follow-up
Myocardial Perfusion
Coronary Analysis Function
Segmentation
Lung CAD
Bone Reading
syngo.CT
PACS-Ready Coronaries & Calcium scoring (upcoming VB40)
Colon.PEV
Liver Analysis
Automated Patient Positioning and FAST 3D Camera
syngo CTO Guidance
syngo Aortic Valve Guidance
CLEARstent Live
syngo Embolization Guidance
Advanced Therapies
syngo EP Guidance
syngo TrueFusion
EVAR Guidance Engine
CLEARstent
IVUSmap
syngo EP Guidance
syngo TrueFusion
Laboratory
Guardian Program – real-time, remote monitoring of analyzers, AI prediction
syngo.via General Engine (Anatomical Range Presets, AutoViews)
syngo.via MM-reading (Anatomical Registration)
Syngo.MR – Vascular Analysis
syngo.MR - Cardiac 4D Ventricular Function
Knee Dot Engine (Auto Align)
Liverlab
Cardiac Dot Engine (Auto Align)
Biomatrix Select & Go
syngo.via Image Suite (AutoContouring)
syngo.via RT Image Suite (AutoContouring)
syngo.via MI - segmentation
syngo.via breast care - XP
eSie Flow
eSie Valves
eSie LVA
eSie Pisa
eSie Measure
syngo Auto Left Heart (Auto LH)
syngo Auto Ejection Fraction (Auto EF)
syngo Auto OB Measurements
syngo Auto Left Heart (Auto LH)
inline VF
MR
Product availability varies by country
AI-Rad Companion, seamlessly integrates into your hospital environment – and your workflows

AI-Rad Companion is 510(k) pending, and not yet commercially available in the United States and other countries.

1) Work in Progress
Automated enhanced visualization of anatomies and abnormalities

**Highlighting**
AI-Rad Companion automatically highlights anatomies and abnormalities including incidental findings

**Characterizing**
AI-Rad Companion automatically characterizes and quantifies anatomies and abnormalities

**Measuring**
AI-Rad Companion automatically measures relevant anatomies and abnormalities, e.g. the diameter of the thoracic aorta as per AHA guidelines

**Reporting**
AI-Rad Companion automatically transfers results into the reporting environment. For example, it integrates a structured report as DICOM SC object into your PACS
The value add of integrated diagnostics driven by AI-powered solutions

Enable accurate risk assessment
Facilitate diagnostic decisions
Personalized therapy decisions

Medicine is a scientifically informed art

1 The products/features (mentioned herein) are not commercially available. Due to regulatory reasons its future availability cannot be guaranteed.
Digitization is a collaborative task – We are partnering with our customers to jointly solve key challenges.

Recent large deals and partnerships to reshape health delivery.

- **USA**
  - MUSC Medical University of South Carolina

- **Germany**
  - Klinikum Braunschweig

- **Korea**
  - Catholic Medical Center Eunpyeong
  - St. Mary’s Hospital

- **Australia**
  - Primary Health Care

- **Brazil**
  - Alliar Médicos à frente
Our purpose is to enable healthcare providers to increase value

Enabling better outcomes at lower costs
Partnership with MUSC is blueprint for future

Unique relationship for joint innovation and transformation of care delivery

• Improve efficiency in stroke care by decreasing the door to intervention time
• Deliver best possible patient experience as well as maximize departmental efficiency – by deploying a digital twin of the hospital
Siemens Healthineers is the trusted partner for digitalizing healthcare

Enabling healthcare providers to deliver high value care by

Expanding precision medicine
Transforming care delivery
Improving patient experience
Digitalizing healthcare